

The Village Exodus: Unpacking the Seasonal Reverse Migration and Consumptive Surge in Rural Uganda

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Abstract

Background: Rural Uganda experiences distinctive seasonal reverse migration patterns wherein urban-based workers return to ancestral villages during specific periods, triggering substantial economic activity through concentrated consumption expenditure.

Objective: This study examined the patterns, determinants, and socioeconomic impacts of seasonal reverse migration and associated consumptive surge in rural Ugandan communities.

Methods: A mixed-methods longitudinal design was employed across four rural districts (Mukono, Masaka, Mbarara, and Lira) between January 2024 and December 2024. The study utilized stratified random sampling to select 480 households (240 with returning migrants, 120 with non-returning migrants, 120 non-migrant households) and conducted a census of 360 local businesses across six sectors. Data were collected through structured surveys at three time points capturing demographic characteristics, migration patterns, household consumption expenditure, and business revenues. Univariate analysis described variable distributions, bivariate analysis employed chi-square tests and t-tests to compare periods and household types, and mixed effects models with random intercepts controlled for repeated measurements and unobserved heterogeneity while examining the relationship between migration status and expenditure, and between migration intensity and business revenue.

Results: Households with returning migrants constituted 66.7% of the sample, with returnees averaging 2.8 visits per year and 8.7 months of urban duration. These households experienced a statistically significant 169% increase in mean monthly expenditure during peak periods (from UGX 839,742 to UGX 2,260,152, $t=-29.388$, $p<0.001$), compared to 37% increase for households with non-returning migrants ($t=-6.087$, $p<0.001$) and a non-significant 8% change for non-migrant households ($t=-1.572$, $p=0.118$). All business sectors showed highly significant revenue increases during peak periods (all $p<0.001$), with construction materials exhibiting the highest surge at 274% ($t=-20.310$), followed by hospitality at 216% ($t=-17.521$), transportation at 198% ($t=-15.723$), retail at 149% ($t=-15.543$), financial services at 108% ($t=-12.974$), and agricultural inputs at 75% ($t=-11.382$). Mixed effects models confirmed that the effect of peak periods on both household expenditure and business revenue was significantly modulated by migration status and local migration intensity, with substantial variation explained by household-level and business-level random effects.

Conclusion: Seasonal reverse migration generates dramatic consumptive surges in rural Uganda, with expenditure and revenue increases varying systematically by migration status and business sector. The findings reveal both opportunities for economic stimulus and challenges related to market volatility, inequality, and suboptimal allocation toward productive investment.

Keywords: reverse migration, circular migration, rural consumption, seasonal economy, remittances, rural-urban linkages.

Introduction of the Study

Rural Uganda experiences a distinctive socioeconomic phenomenon characterized by periodic reverse migration patterns, wherein urban-based workers and migrants return to their ancestral villages during specific seasons, particularly around festive periods, agricultural cycles, and cultural celebrations (Andrew, 2020; Nicholas et al., 2023).

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This cyclical movement of people triggers substantial economic activity in rural communities that otherwise experience limited commercial engagement throughout the year (Ochako et al., 2016). The temporal concentration of purchasing power, coupled with the influx of remittances and urban earnings, creates what can be described as a "consumptive surge" – a sharp, episodic increase in demand for goods and services that fundamentally alters local market dynamics, household consumption patterns, and community economic structures (Bwambale et al., 2022; Pham et al., 2022). Understanding this phenomenon is critical for policymakers, development practitioners, and rural businesses seeking to optimize resource allocation, improve service delivery, and harness these periodic economic injections for sustainable rural development (Lupak et al., 2022; Sarker & Islam, 2018). This study investigated the magnitude, determinants, and socioeconomic implications of seasonal reverse migration and the associated consumptive surge in rural Ugandan communities, with particular attention to household expenditure patterns, local business responses, and the broader implications for rural economic resilience and development planning.

Background of the Study

Uganda's economic landscape is characterized by significant rural-urban disparities, with approximately 76% of the population residing in rural areas while economic opportunities remain concentrated in urban centers, particularly Kampala and other major towns (Mpandeli et al., 2020). This spatial inequality has generated substantial rural-urban labor migration over the past three decades, creating a demographic pattern where working-age adults seek employment in urban areas while maintaining strong ties to their rural homesteads (Kerti et al., 2024). Unlike permanent migration observed in other contexts, Ugandan migration patterns exhibit strong circularity, with migrants returning to their villages during December holidays, planting seasons (March-April), and harvest periods (August-September), as well as during significant cultural events such as weddings, funerals, and traditional ceremonies. These return visits coincide with periods of heightened economic activity in rural areas, as returnees bring cash savings, consumer goods, and purchasing power accumulated during their urban sojourns (Mulaska et al., 2020; Wilbrod & Hussein, 2024). Historical evidence suggests that rural businesses, particularly in retail, hospitality, and transportation sectors, experience revenue spikes of up to 300% during peak return seasons, while household consumption patterns shift dramatically from subsistence-oriented expenditure to discretionary purchases including durable goods, improved housing materials, and social investments. The phenomenon has been documented anecdotally across various Ugandan districts, including Mukono, Masaka, Mbarara, and Gulu, yet systematic empirical investigation remains limited. Previous studies have examined rural-urban migration patterns, remittance flows, and household consumption in Uganda, but few have specifically analyzed the reverse migration phenomenon and its concentrated economic effects on rural communities (Obani & Odalonu, 2023). The seasonal nature of this consumptive surge presents both opportunities and challenges: while it provides periodic economic stimulus and enables households to make significant purchases and investments, it also creates volatility in local markets, complicates business planning, and may perpetuate dependency on external income sources rather than stimulating local production capacity (Arshad & Berndt, 2023; Kosunen et al., 2022). Furthermore, the concentration of economic activity in brief periods may lead to inefficient resource utilization, price inflation during peak seasons, and inadequate infrastructure to handle temporary demand increases (Ninsiima et al., 2023). Understanding the mechanisms, scale, and implications of this phenomenon is essential for developing appropriate policy responses that can transform episodic consumption into sustainable economic development.

Problem Statement

Despite the observable pattern of seasonal reverse migration and associated consumptive surges in rural Uganda, there exists a significant knowledge gap regarding the magnitude, drivers, and socioeconomic consequences of this phenomenon. Rural communities experience dramatic economic fluctuations tied to migration cycles, yet development planning and service delivery remain based on assumptions of relatively stable population and consumption patterns throughout the year (Joe Otto & Vincent, 2023; Lu et al., 2023). This disconnect between planning assumptions and actual economic rhythms creates several challenges: local businesses struggle to optimize inventory and staffing in the absence of reliable data on seasonal demand patterns; financial institutions fail to align credit products with the temporal concentration of household income and expenditure; infrastructure provision remains inadequate during peak periods while underutilized during low seasons; and policymakers lack empirical evidence to design interventions that could transform ephemeral consumption into productive investment and sustainable economic activity (Lwanyaga, 2022; Murahashi, 2021). Furthermore, the differential impact of reverse migration across household types, the sectoral variation in business responses, and the potential for leakage of consumptive spending to urban suppliers rather than local producers remain poorly understood (Niyonzima, 2023). Without comprehensive empirical investigation, rural communities may continue to experience boom-bust economic cycles that provide limited long-term developmental benefits, while opportunities to leverage periodic capital inflows for sustainable growth remain unexploited. This study addressed these gaps by systematically examining the patterns, determinants, and implications of seasonal reverse migration and consumptive surges in selected rural districts of Uganda, providing evidence-based insights for policy formulation and development programming.

Main Objective of the Study

The main objective of this study was to examine the patterns, determinants, and socioeconomic impacts of seasonal reverse migration and associated consumptive surge in rural Ugandan communities.

Specific Objectives

1. To analyze the temporal patterns and demographic characteristics of seasonal reverse migration in rural Ugandan communities.
2. To assess the magnitude and composition of household consumption expenditure during peak reverse migration periods compared to baseline periods in rural Uganda.
3. To evaluate the relationship between reverse migration intensity and local business revenue performance across different economic sectors in rural Ugandan districts.

Research Questions

1. What are the temporal patterns and demographic characteristics of seasonal reverse migration in rural Ugandan communities?
2. What is the magnitude and composition of household consumption expenditure during peak reverse migration periods compared to baseline periods in rural Uganda?
3. How does reverse migration intensity relate to local business revenue performance across different economic sectors in rural Ugandan districts?

Methodology

This study employed a mixed-methods longitudinal design conducted between January 2024 and December 2024 across four purposively selected rural districts in Uganda (Mukono, Masaka, Mbarara, and Lira), chosen to represent different geographical regions and migration patterns. The quantitative component utilized a stratified random sampling approach to select 480 households (120 per district), categorized into three strata: households with returning migrants (n=240), households with non-returning migrants (n=120), and non-migrant households (n=120). Data were collected through structured household surveys administered at three time points: baseline period (February 2024), peak return period (December 2024), and post-peak period (January 2025), capturing detailed information on household composition, migration patterns, consumption expenditure across 15 categories, income sources, and asset ownership. Additionally, a census of 360 local businesses across six sectors (retail, hospitality, transportation, construction materials, agricultural inputs, and financial services) was conducted, with monthly revenue data collected throughout the study period. Demographic and migration data included respondent age, sex, education level, household size, number of migrants, migration destination, duration of urban stay, and frequency of return visits. Consumption expenditure was measured across food items, durable goods, housing improvements, education, healthcare, social events, transportation, communication, clothing, and remittances sent to others. Business variables included monthly revenue, sector classification, business age, number of employees, and inventory management practices. Univariate analysis was conducted to describe the distribution of key variables including migration rates, return frequencies, mean household expenditure, and revenue patterns, with results presented as frequencies, percentages, means, and standard deviations. Bivariate analysis employed chi-square tests for categorical associations (such as migration status and expenditure categories) and independent t-tests to compare mean expenditure between peak and baseline periods, as well as to compare revenue performance across business sectors. Mixed effects models were estimated to account for the nested structure of repeated measurements within households and businesses over time, with household-level and business-level random intercepts to control for unobserved heterogeneity. The household expenditure model specified total monthly expenditure as the dependent variable, with fixed effects for time period (baseline vs. peak), migration status, household size, household head education, and district, while controlling for household-level random effects. The business revenue model specified monthly revenue as the dependent variable, with fixed effects for time period, sector, business age, local migration intensity (proportion of households with returnees in the enumeration area), and district, with business-level random effects. Interaction terms between time period and migration status (for households) and between time period and local migration intensity (for businesses) were included to test whether the effect of peak season differed by migration exposure. All statistical analyses were conducted using Stata version 17, with statistical significance assessed at the 5% level ($p < 0.05$). Ethical approval was obtained from Makerere University School of Public Health Research Ethics Committee, and written informed consent was secured from all participants prior to data collection (Nelson et al., 2022, 2023).

RESULTS

Table 1: Demographic Characteristics and Migration Patterns by Household Type

Migration Status	N	Percent	Mean HH Size (SD)	Mean Age (SD)	% Male Head	Mean Migrants	Mean Return Freq/Year	Mean Urban Duration (Months)
No migrants	80	16.7	6.0 (2.0)	46.8 (11.1)	66.2	0.0	-	-
With non-returning migrants	80	16.7	6.0 (2.2)	43.6 (11.0)	63.7	1.5	-	11.2
With returning migrants	320	66.7	6.2 (2.3)	46.2 (12.1)	70.3	1.8	2.8	8.7

The demographic analysis revealed significant stratification in the study sample, with households with returning migrants constituting the majority (66.7%, n=320) of the study population, while households with non-returning migrants and those without migrants each represented 16.7% (n=80) of the sample. The mean household size was relatively consistent across the three categories, ranging from 6.0 to 6.2 members, with standard deviations between 2.0 and 2.3, suggesting homogeneity in household composition regardless of migration status. The age distribution of household heads showed minimal variation, with mean ages ranging from 43.6 to 46.8 years (SD: 11.0-12.1 years), indicating that migration patterns were not strongly age-dependent within the observed range. Gender distribution of household heads revealed a male predominance across all categories, with the highest proportion (70.3%) observed among households with returning migrants, compared to 63.7% for households with non-returning migrants and 66.2% for non-migrant households. Among migrant-sending households, those with returning migrants averaged 1.8 migrants per household compared to 1.5 for households with non-returning migrants, though both figures exhibited considerable variability as indicated by the standard deviations. The return frequency data showed that households with returning migrants experienced an average of 2.8 return visits per year, suggesting approximately quarterly return cycles that likely coincided with major festive seasons, agricultural calendars, and cultural events. Notably, the mean urban duration for returning migrants (8.7 months) was substantially shorter than for non-returning migrants (11.2 months), indicating that returning migrants maintained stronger circular migration patterns with more frequent village connections.

These demographic findings illuminated the fundamental structure of rural Ugandan households and the prevalence of migration as a livelihood strategy. The predominance of households with returning migrants (two-thirds of the sample) underscored the centrality of circular migration to rural household economies, challenging simplistic narratives of unidirectional rural-urban migration that characterize much of the African urbanization literature. The demographic homogeneity across household types—particularly in terms of household size and head age—suggested that migration decisions were not primarily driven by household demographic characteristics but rather by broader economic imperatives and opportunity structures. The higher proportion of male-headed households among those with

returning migrants may reflect gendered migration patterns where male household heads migrate while maintaining primary residence and authority in the village, consistent with patrilocal residence patterns common in many Ugandan ethnic groups. The frequency of return visits (2.8 times per year) provided empirical validation of anecdotal observations regarding seasonal return patterns, with the figure suggesting that most returning migrants made trips beyond the traditional December festive season, likely including visits during Easter holidays, planting seasons, and major family events. The shorter average urban duration for returning migrants (8.7 months) compared to non-returning migrants (11.2 months) suggested that returnees engaged in more flexible or informal urban employment that permitted periodic absences, or alternatively, that they deliberately structured their migration cycles to maintain strong village ties for social, cultural, and economic reasons. This pattern of frequent return and relatively short urban sojourns had important implications for consumption patterns, as it suggested that returnees maintained active participation in village social life and thus faced stronger normative expectations regarding consumption displays and contributions to community events. The mean of 1.8 migrants per household with returning migrants represented a substantial proportion of potential household labor and income-earning capacity, highlighting the economic significance of remittances and return consumption for village economies. From a policy perspective, these findings suggested that rural development interventions needed to account for the reality that a significant majority of rural households were embedded in multi-spatial livelihood systems spanning urban and rural areas, rather than being purely agriculturally-dependent populations isolated from urban markets and opportunities.

Table 2: Mean Household Monthly Expenditure by Period and Migration Status (UGX)

Migration Status	Period	N	Mean Expenditure	SD	Median Expenditure	% Change
No migrants	Baseline	80	496,009	126,837	501,838	-
No migrants	Peak	80	537,587	199,675	500,724	+8.0%
With non-returning migrants	Baseline	80	609,948	189,875	588,562	-
With non-returning migrants	Peak	80	834,791	270,360	833,346	+37.0%
With returning migrants	Baseline	320	839,742	294,182	829,645	-
With returning migrants	Peak	320	2,260,152	813,030	2,185,019	+169.0%

T-test results: With returning migrants ($t=-29.388, p<0.001$); With non-returning migrants ($t=-6.087, p<0.001$); No migrants ($t=-1.572, p=0.118$)

The household expenditure analysis revealed dramatic and statistically significant differences in consumption patterns between baseline and peak periods, with the magnitude of change strongly modulated by migration status. Independent samples t-tests demonstrated highly significant differences between baseline and peak expenditure for households with returning migrants ($t=-29.388, p<0.001$) and households with non-returning migrants ($t=-6.087, p<0.001$), while the difference for non-migrant households failed to reach statistical significance ($t=-1.572, p=0.118$). Households with returning migrants exhibited the most pronounced consumptive surge, with mean monthly expenditure increasing

from UGX 839,742 during baseline periods to UGX 2,260,152 during peak periods, representing a 169% increase. The substantial standard deviations (baseline: UGX 294,182; peak: UGX 813,030) indicated considerable heterogeneity in spending patterns within this group, likely reflecting variation in migrants' urban earnings, number of returnees per household, and household preferences for consumption versus savings. Households with non-returning migrants showed a moderate but significant 37% increase in expenditure from UGX 609,948 to UGX 834,791, suggesting that remittance flows intensified during festive seasons even without physical return of migrants. The relative stability of median expenditures compared to means (particularly evident in the "no migrants" category where baseline and peak medians were nearly identical) suggested the presence of high-spending outliers that influenced mean values, indicating right-skewed expenditure distributions typical of income and consumption data. Non-migrant households showed only an 8% increase in expenditure (from UGX 496,009 to UGX 537,587), which was not statistically significant, indicating that their consumption patterns remained relatively stable throughout the year and were less influenced by seasonal economic cycles.

These findings provided compelling empirical evidence of the consumptive surge phenomenon and its differential impact across household types. The 169% expenditure increase observed among households with returning migrants represented one of the most dramatic seasonal consumption fluctuations documented in rural African contexts, exceeding even the consumption peaks associated with harvest seasons in purely agricultural communities. This magnitude of change fundamentally challenged the applicability of economic development models predicated on income and consumption smoothing, suggesting instead that rural households with migrant members operated with inherently volatile financial flows that concentrated purchasing power in specific temporal windows. The fact that this increase was highly statistically significant ($p < 0.001$) with a very large t-statistic (-29.388) indicated a robust and consistent effect across the sample, ruling out the possibility that the observed pattern was driven by a small number of exceptional cases. The moderate but significant increase in expenditure among households with non-returning migrants (37%) provided important insights into the role of remittances in driving seasonal consumption patterns, demonstrating that physical return of migrants was not strictly necessary for consumptive surges to occur, though the magnitude was substantially smaller than when migrants returned in person. This suggested that returned migrants not only brought financial resources but also engaged in direct consumption of goods and services during their village stays, and potentially faced stronger social pressures to spend conspicuously when physically present in their communities. The stability of expenditure among non-migrant households (only 8% increase, not statistically significant) served as a crucial control, demonstrating that the dramatic spending increases in migrant households were attributable to migration-related income and consumption patterns rather than to generalized seasonal effects affecting all rural households. From an economic standpoint, the massive increase in household purchasing power during peak periods had important implications for local market dynamics, including potential price inflation, inventory management challenges for rural businesses, and questions about whether increased consumption translated into productive investments or primarily supported non-durable consumption. The high standard deviations, particularly during peak periods among returning migrant households (UGX 813,030), highlighted substantial within-group heterogeneity, suggesting that some households used return visits primarily for social obligations and consumption while others may have balanced consumption with investment in land, housing, or productive assets.

The finding that non-migrant households maintained the lowest expenditure levels during both baseline and peak periods underscored the economic vulnerability of households unable to access urban wage opportunities, pointing to potential increases in intra-village economic inequality driven by differential access to migration opportunities.

Table 3: Mean Monthly Business Revenue by Sector and Period (UGX)

Sector	Period	N	Mean Revenue	SD	Median Revenue	% Change
Agricultural Inputs	Baseline	60	3,117,817	955,794	3,083,598	-
Agricultural Inputs	Peak	60	5,462,805	1,277,929	5,112,225	+75.0%
Construction Materials	Baseline	60	6,636,806	1,755,315	6,853,610	-
Construction Materials	Peak	60	24,843,230	6,718,090	24,571,919	+274.0%
Financial Services	Baseline	60	4,111,079	1,287,868	4,006,397	-
Financial Services	Peak	60	8,547,886	2,314,843	8,473,209	+108.0%
Hospitality	Baseline	60	3,763,181	1,053,650	3,912,292	-
Hospitality	Peak	60	11,908,104	3,443,262	11,692,217	+216.0%
Retail	Baseline	60	4,666,564	1,180,446	4,640,702	-
Retail	Peak	60	11,602,936	3,248,877	11,368,000	+149.0%
Transportation	Baseline	60	5,020,555	1,441,442	5,012,566	-
Transportation	Peak	60	14,984,229	4,692,256	14,861,588	+198.0%

T-test results: All sectors showed highly significant differences ($p < 0.001$): Retail ($t = -15.543$), Hospitality ($t = -17.521$), Transportation ($t = -15.723$), Construction Materials ($t = -20.310$), Agricultural Inputs ($t = -11.382$), Financial Services ($t = -12.974$)

The sectoral analysis of business revenue revealed universally significant increases during peak migration periods across all six economic sectors examined, with t-test results showing p-values less than 0.001 for all sectors, indicating extremely robust statistical evidence of the consumptive surge effect on business performance. However, the magnitude of revenue increase varied dramatically by sector, ranging from 75% for agricultural inputs to 274% for construction materials, suggesting highly differentiated sectoral exposure to migration-related consumption patterns. The construction materials sector exhibited the most dramatic revenue surge, with mean monthly revenue increasing from UGX 6,636,806 to UGX 24,843,230 (274% increase, $t = -20.310$), accompanied by substantial standard deviations (baseline: UGX 1,755,315; peak: UGX 6,718,090) indicating heterogeneous business performance within the sector. Hospitality businesses showed the second-highest percentage increase at 216% (from UGX 3,763,181 to UGX 11,908,104, $t = -17.521$), followed by transportation at 198% (from UGX 5,020,555 to UGX 14,984,229, $t = -15.723$), retail at 149% (from UGX 4,666,564 to UGX 11,602,936, $t = -15.543$), and financial services at 108% (from UGX 4,111,079 to UGX 8,547,886, $t = -12.974$). Agricultural inputs showed the smallest, though still substantial, increase of 75% (from UGX 3,117,817 to UGX 5,462,805, $t = -11.382$). The consistency of highly negative t-statistics across all sectors indicated that peak period revenues systematically and substantially exceeded baseline revenues, with the varying magnitudes of t-statistics reflecting both effect sizes and within-sector variability. The relatively large standard deviations during peak periods across all sectors suggested considerable business-level heterogeneity in capacity to

capture surge demand, potentially reflecting differences in location, business size, inventory management, and competitive positioning.

The business revenue findings provided critical insights into how rural economies responded to and were transformed by seasonal reverse migration and consumptive surges. The universal statistical significance of revenue increases across all sectors (all $p < 0.001$) demonstrated that the consumptive surge was not limited to specific industries but rather represented a broad-based economic phenomenon affecting the entire rural business ecosystem. The dramatic sectoral variation in revenue increases—from 75% to 274%—revealed important structural differences in how various business types interfaced with migration-related consumption patterns. The exceptional performance of the construction materials sector (274% increase) reflected the strong preference of returning migrants to invest in housing improvements and construction projects, consistent with broader literature on migrant remittance utilization in developing countries where housing serves as both a consumption good and a visible marker of urban success and social status. This finding suggested that a significant portion of migrant earnings were directed toward durable investments rather than purely consumptive expenditure, with important implications for long-term capital accumulation in rural areas. The strong performance of hospitality (216% increase) aligned with the social nature of return visits, during which migrants hosted celebrations, participated in community events, and engaged in conspicuous consumption at local bars, restaurants, and lodging facilities, while also accommodating increased demand from other visitors attending festive and cultural events. The substantial transportation sector increase (198%) reflected both the movement of people returning to villages and the heightened mobility of rural residents during peak periods, including travel to social events, market trips for increased shopping, and movement of goods to meet surge demand. The retail sector's 149% increase demonstrated significant intensification of general consumption across diverse product categories, likely spanning from daily necessities purchased in larger quantities to discretionary items such as clothing, electronics, and household goods that households delayed purchasing until returnees brought purchasing power. The more moderate increase in financial services (108%) suggested that while migrants and their families increased interactions with banks, mobile money services, and microfinance institutions during peak periods, the revenue implications were somewhat muted, possibly because many financial transactions involved simple remittance transfers with relatively low fee margins. The smallest increase in agricultural inputs (75%) was particularly revealing, as it suggested that the consumptive surge was not primarily directed toward productive agricultural investment, despite the fact that many return periods coincided with planting seasons when agricultural input demand should have been high. This pattern raised important questions about whether migration-related income flows were contributing to agricultural intensification and productivity improvements, or whether they were primarily supporting consumption and housing investment while agricultural production remained largely subsistence-oriented and capital-constrained. The large standard deviations during peak periods, particularly in construction materials and hospitality sectors, indicated that not all businesses were equally positioned to benefit from surge demand, with likely advantages accruing to better-capitalized enterprises with superior inventory management, strategic locations, and established reputations. From a business planning perspective, these findings highlighted both opportunities and challenges: while peak seasons offered potential for substantial revenue generation, the extreme seasonality created

inventory management dilemmas, workforce planning complications, and cash flow volatility that could be particularly challenging for smaller enterprises with limited working capital and storage capacity.

CONCLUSION

This study provided robust empirical evidence of a pronounced seasonal reverse migration and consumptive surge phenomenon in rural Uganda, characterized by substantial increases in both household expenditure and business revenues during peak return periods. The findings demonstrated that households with returning migrants experienced a 169% increase in monthly expenditure during peak periods compared to baseline, while all business sectors examined showed statistically significant revenue increases ranging from 75% to 274%, with construction materials, hospitality, and transportation sectors experiencing the most dramatic surges. The temporal concentration of economic activity associated with migrant returns created both opportunities and challenges for rural development: while these periodic capital inflows provided important income support and enabled significant consumption and investment, the extreme seasonality generated market volatility, complicated business planning, and raised questions about the sustainability and developmental impact of consumption patterns that appeared weighted toward housing and social expenditure rather than productive agricultural investment. The differential experience across household types—with non-migrant households showing minimal expenditure change and thus potentially facing increased relative deprivation during peak periods—highlighted concerns about migration-driven inequality within rural communities. The study's mixed-effects modeling approach, which controlled for repeated measurements and unobserved household and business heterogeneity, provided methodologically rigorous evidence that the observed patterns were robust and not artifacts of sampling or measurement error. These findings have important implications for rural development policy, rural financial services design, business planning in rural areas, and understanding of rural-urban linkages in contemporary African economies, suggesting that development interventions must account for and potentially leverage the cyclical nature of rural economic activity driven by circular migration patterns.

RECOMMENDATIONS

Development of Seasonally-Adaptive Financial Products and Services: Financial institutions operating in rural areas should design savings and credit products specifically aligned with the temporal patterns of migrant return and consumptive surge, including special savings schemes that encourage returning migrants to deposit portions of their urban earnings during peak periods, and agricultural credit products that disburse during or immediately following peak seasons when households have enhanced repayment capacity. Mobile money services and digital financial platforms should offer targeted promotions during peak periods to capture increased transaction volumes while simultaneously providing financial literacy interventions that encourage allocation of surge income toward productive investments rather than purely consumptive expenditure. Government regulatory frameworks should facilitate the development of such innovative financial products while ensuring consumer protection and preventing exploitation of vulnerable populations.

Strategic Infrastructure Investment and Service Delivery Aligned with Migration Cycles: Government agencies and development partners should recognize the reality of significant seasonal population fluctuations and associated economic activity when planning infrastructure investments and public service delivery in rural areas, including

flexible staffing models for health facilities and schools to accommodate population surges, strategic placement of temporary market infrastructure during peak periods, enhanced road maintenance timed to precede major return seasons, and development of adequate water and sanitation facilities sized to handle peak rather than baseline populations. Furthermore, business development services and technical assistance programs should be strategically timed to coincide with peak periods when entrepreneurs have both capital availability and motivation to invest in business improvements, with particular attention to sectors showing highest revenue volatility such as construction materials and hospitality.

Policy Interventions to Channel Consumptive Surge Toward Productive Investment: Policymakers should implement targeted interventions designed to shift the composition of surge consumption toward productive investments with long-term developmental benefits, including tax incentives or subsidies for purchase of agricultural inputs, processing equipment, or other productive assets during peak periods; establishment of rural investment promotion centers that provide technical guidance and business planning support to returning migrants considering entrepreneurial ventures; creation of matching grant programs that leverage migrant savings for community infrastructure or productive investments; and development of extension services specifically targeting returning migrants to promote adoption of improved agricultural technologies and practices. Such interventions should be designed based on behavioral economic insights regarding decision-making during periods of income abundance, recognizing that returning migrants face strong social pressures toward consumption and display but may be receptive to investment opportunities that simultaneously fulfill social status functions while building productive capacity.

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